

FINANCIAL FACT BOOK 2020

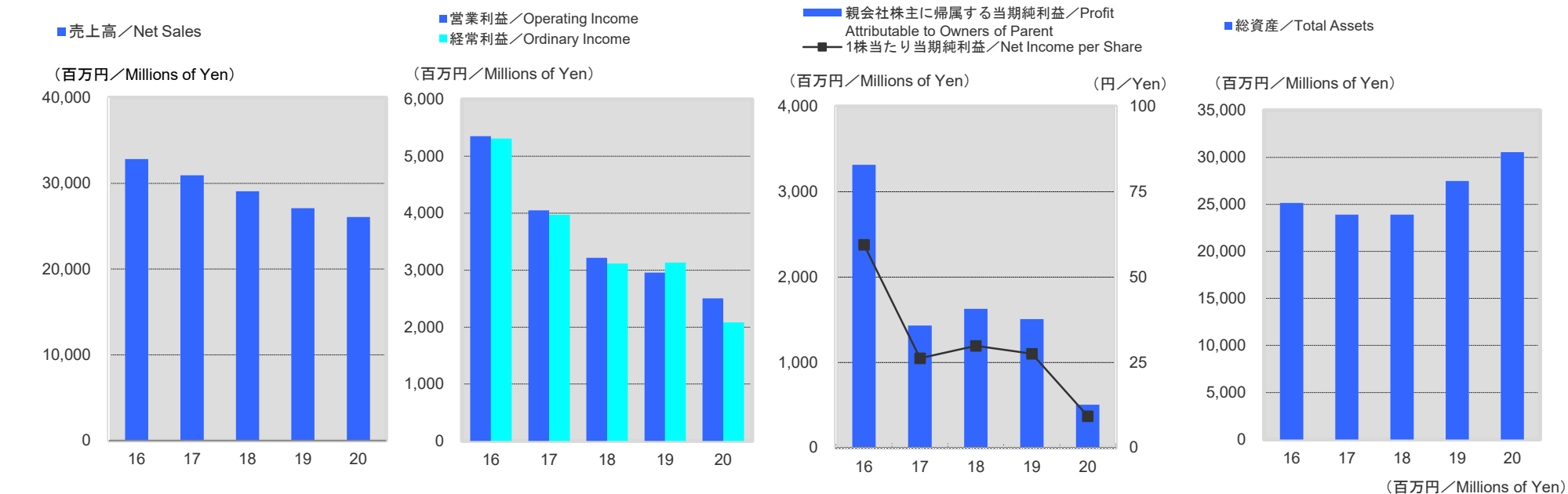
フィナンシャル ファクトブック 2020

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 株式会社エムティーアイ

MTI Ltd.

連結財務ハイライト／Consolidated Financial Highlights



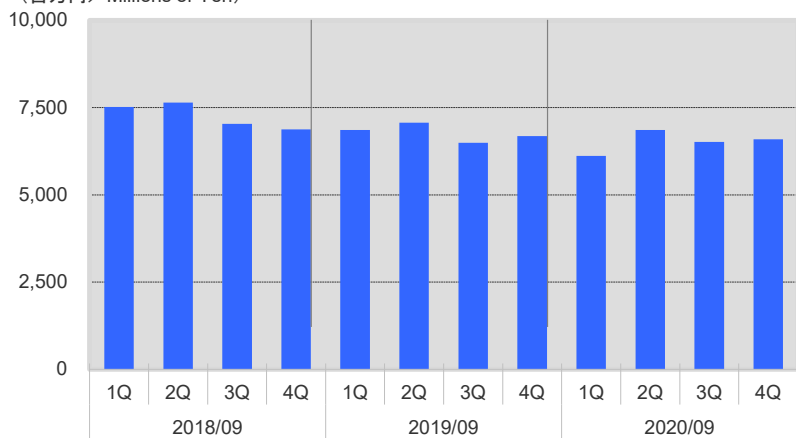
会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
売上高／Net Sales	32,844	30,933	29,075	27,112	26,082
売上総利益／Gross Profit	27,490	25,288	22,670	19,955	18,951
営業利益／Operating Income	5,355	4,053	3,218	2,959	2,507
経常利益／Ordinary Income	5,310	3,972	3,116	3,134	2,082
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	3,317	1,434	1,629	1,508	506
1株当たり当期純利益／Net Income per Share ^{*1} (円／Yen)	59.54	26.27	29.85	27.59	9.28
総資産／Total Assets	25,154	23,897	23,896	27,479	30,547
純資産／Net Assets	17,852	17,937	18,808	21,794	21,510
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	4,845	3,442	4,549	4,007	3,292
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(1,327)	(3,874)	(3,322)	(3,613)	(4,807)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(2,469)	(2,068)	(855)	1,532	2,449

^{*1} 1株当たり当期純利益は当該株式分割後の数値を記載しています。／Net income per share is based on the number of shares after the stock splits.

四半期推移(連結)／Quarter by Trend (Consolidated)

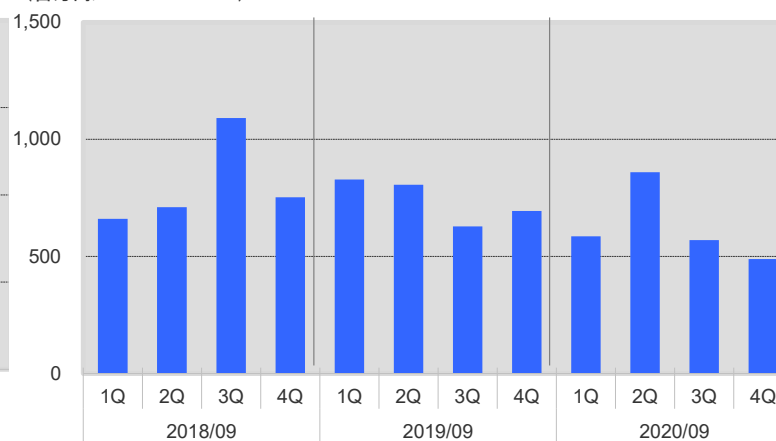
売上高／Net Sales

(百万円／Millions of Yen)



営業利益／Operating Income

(百万円／Millions of Yen)

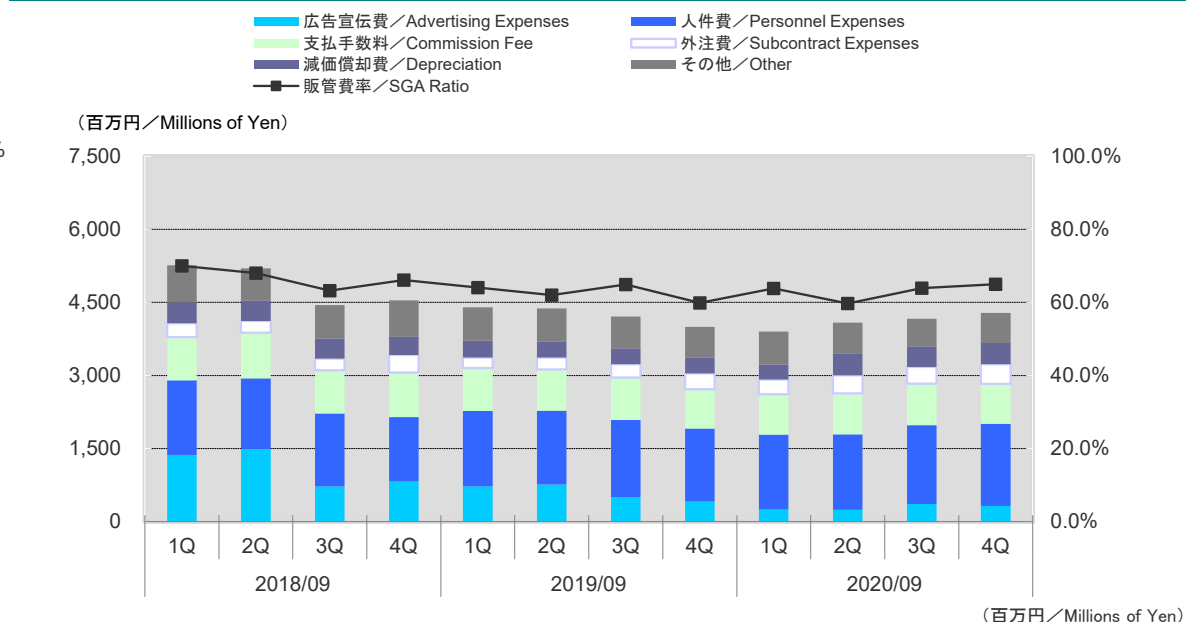
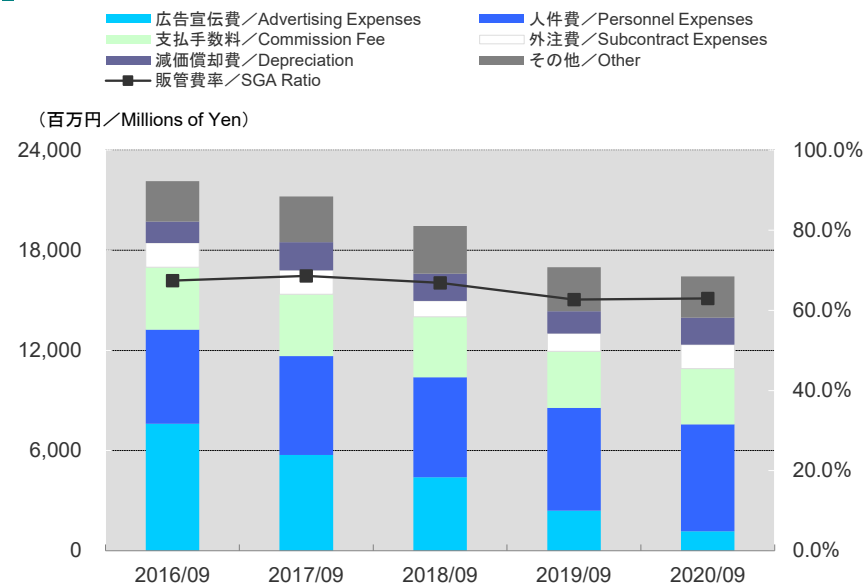


会計年度／Fiscal Year

(百万円／Millions of Yen)

	2018/09				2019/09				2020/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高／Net Sales	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684	6,118	6,855	6,519	6,589
売上総利益／Gross Profit	5,926	5,910	5,537	5,295	5,229	5,186	4,843	4,695	4,490	4,951	4,735	4,774
営業利益／Operating Income	661	710	1,092	753	829	806	629	694	586	860	570	489
経常利益／Ordinary Income	619	706	1,085	705	868	709	1,373	183	404	905	651	121
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	801	352	740	(266)	543	317	1,285	(638)	231	1,014	534	(1,273)
総資産／Total Assets	23,668	24,724	24,309	23,896	25,720	26,722	28,003	27,479	30,469	31,845	31,691	30,547
純資産／Net Assets	18,474	19,047	19,290	18,808	20,411	21,059	22,661	21,794	22,039	22,857	22,843	21,510

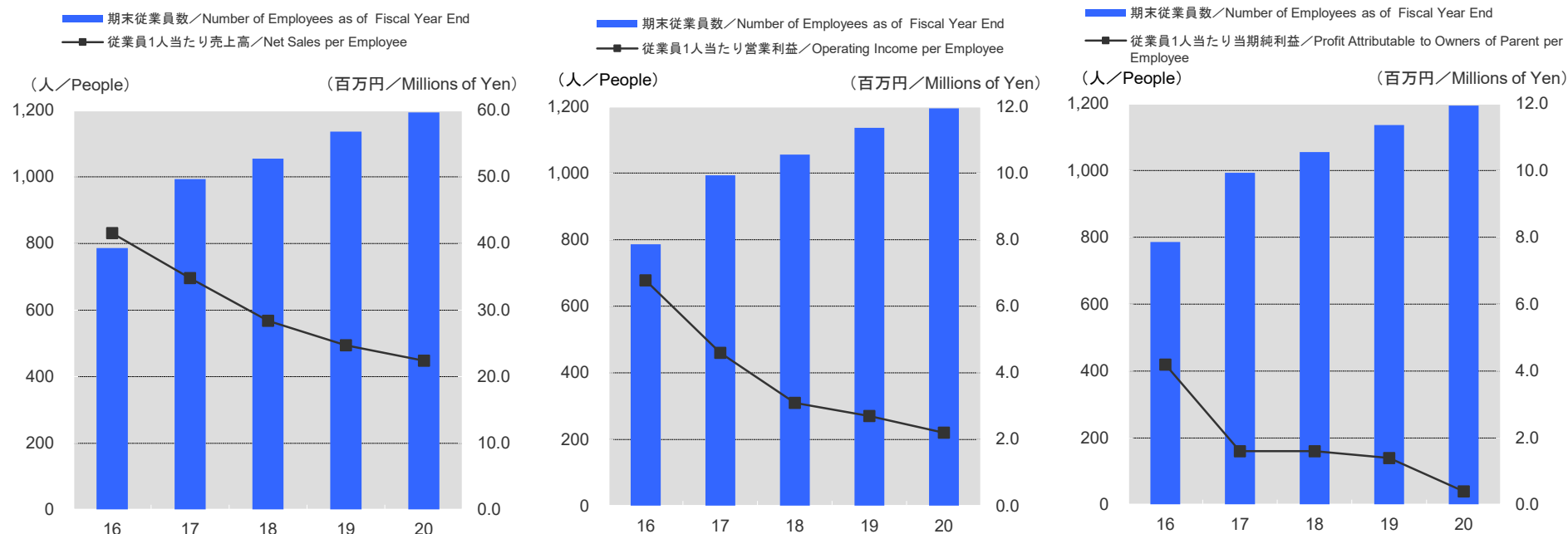
販売費及び一般管理費内訳／Selling, General and Administrative Expenses



会計年度／Fiscal Year	(百万円／Millions of Yen)				
	2016/09	2017/09	2018/09	2019/09	2020/09
販売費及び一般管理費／Selling, General and Administrative Expenses	22,135	21,234	19,452	16,996	16,444
広告宣伝費／Advertising Expenses	7,607	5,746	4,401	2,404	1,174
人件費／Personnel Expenses	5,637	5,922	5,990	6,147	6,395
支払手数料／Commission Fee	3,741	3,698	3,622	3,400	3,343
外注費／Subcontract Expenses	1,456	1,432	950	1,067	1,426
減価償却費／Depreciation	1,272	1,690	1,639	1,326	1,620
その他／Other	2,420	2,743	2,848	2,648	2,483
販管費率／Selling, General and Administrative Ratio	67.4%	68.6%	66.9%	62.7%	63.0%
売上高／Net Sales	32,844	30,933	29,075	27,112	26,082

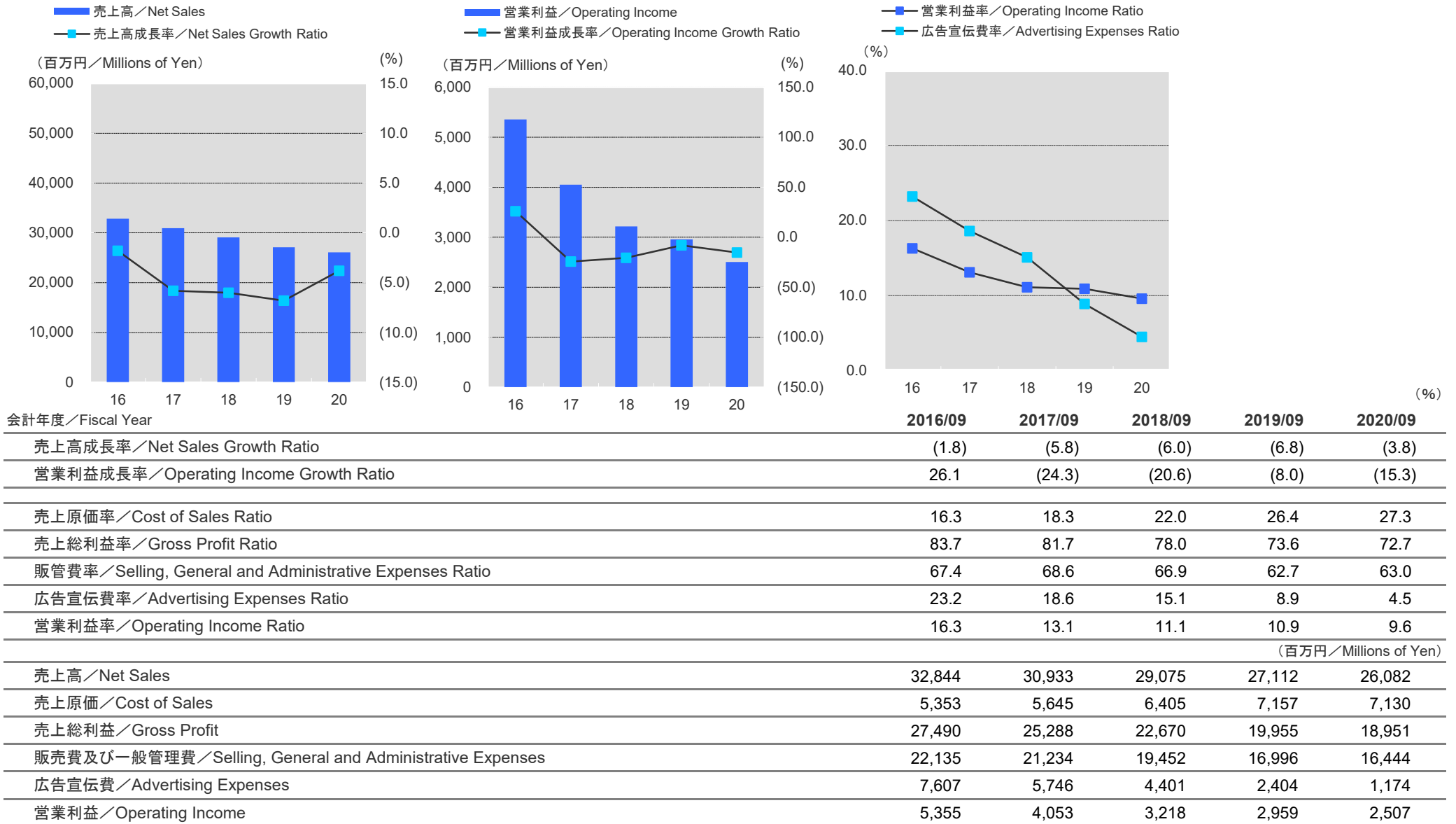
会計年度／Fiscal Year	2018/09				2019/09				2020/09			
Fiscal Year	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費／Selling, General and Administrative Expenses	5,265	5,200	4,444	4,542	4,400	4,380	4,213	4,001	3,904	4,090	4,164	4,284
広告宣伝費／Advertising Expenses	1,369	1,487	721	822	722	763	504	414	248	241	362	320
人件費／Personnel Expenses	1,534	1,456	1,500	1,324	1,550	1,516	1,584	1,496	1,537	1,548	1,618	1,691
支払手数料／Commission Fee	886	938	884	913	880	844	869	805	829	844	853	815
外注費／Subcontract Expenses	282	240	240	361	216	248	274	328	305	372	342	406
減価償却費／Depreciation	430	422	412	373	343	332	326	323	307	450	425	437
その他／Other	761	654	685	746	687	673	654	632	675	632	562	613
販管費率／Selling, General and Administrative Ratio	70.0%	68.0%	63.2%	66.1%	64.1%	62.0%	64.9%	59.9%	63.8%	59.7%	63.9%	65.0%
売上高／Net Sales	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684	6,118	6,855	6,519	6,589

従業員1人当たり売上高、営業利益、当期純利益／Net Sales, Operating Income & Net Income per Employee



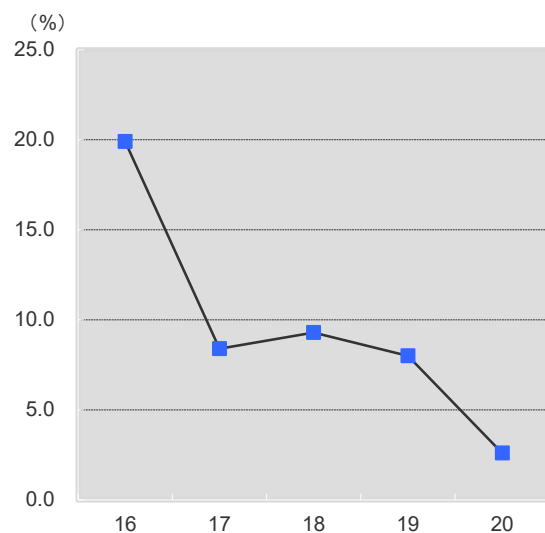
会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
期末従業員数／Number of Employees as of Fiscal Year End	786	993	1,055	1,136	1,194
(百万円／Millions of Yen)					
従業員1人当たり売上高／Net Sales per Employee	41.5	34.8	28.4	24.7	22.4
従業員1人当たり営業利益／Operating Income per Employee	6.8	4.6	3.1	2.7	2.2
従業員1人当たり当期純利益／Profit Attributable to Owners of Parent per Employee	4.2	1.6	1.6	1.4	0.4
従業員1人当たり売上高＝売上高÷従業員数(期中平均)／Consolidated Net sales per Employee = Net Sales ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり営業利益＝営業利益÷従業員数(期中平均)／Consolidated Operating Income per Employee = Operating Income ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり当期純利益＝親会社株主に帰属する当期純利益÷従業員数(期中平均)／Consolidated Net Income per Employee = Profit Attributable to Owners of Parent ÷ Average of Beginning and Ending Number of Employee					
(百万円／Millions of Yen)					
売上高／Net Sales	32,844	30,933	29,075	27,112	26,082
営業利益／Operating Income	5,355	4,053	3,218	2,959	2,507
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	3,317	1,434	1,629	1,508	506

成長性・収益性／Growth & Profitability

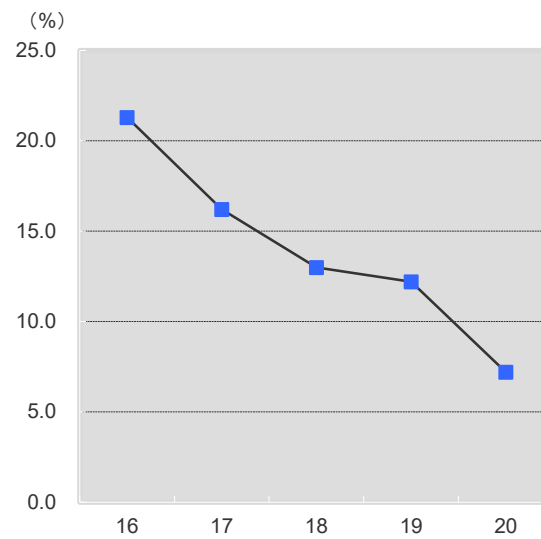


効率性／Efficiency

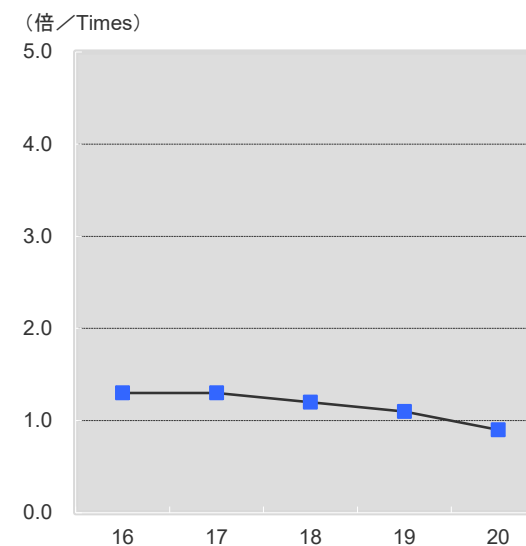
自己資本当期利益率／Return on Equity (ROE)



総資産経常利益率／Return on Asset (ROA)



総資産回転率／Asset Turnover



会計年度／Fiscal Year

		2016/09	2017/09	2018/09	2019/09	2020/09
自己資本当期純利益率／Return on Equity (ROE)	(%)	19.9	8.4	9.3	8.0	2.6
総資産経常利益率／Return on Asset (ROA)	(%)	21.3	16.2	13.0	12.2	7.2
総資産回転率／Asset Turnover	(倍／Times)	1.3	1.3	1.2	1.1	0.9

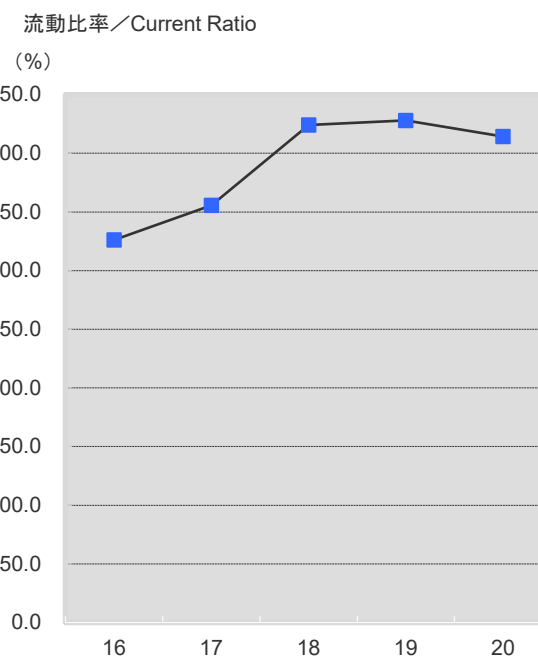
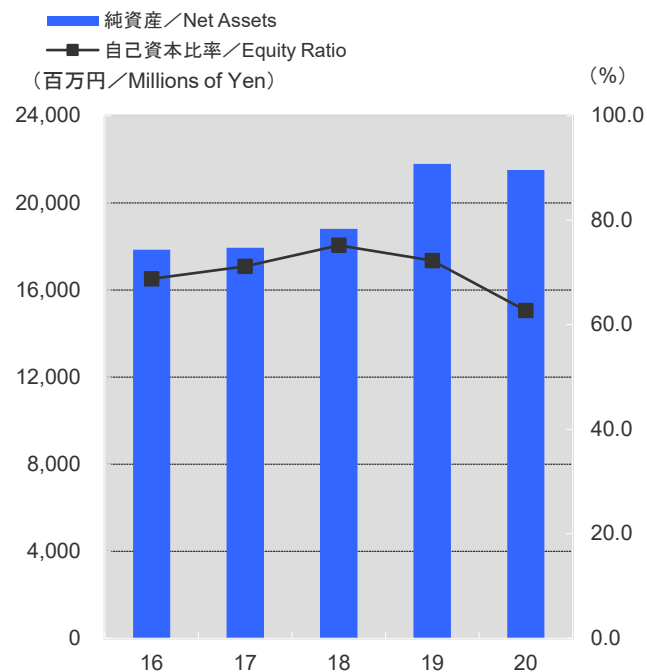
ROE = (当期純利益÷期中平均自己資本)×100／ROE = (Net Income／Average of Beginning and Ending Shareholders' Equity)×100

ROA = (経常利益÷期中平均総資産)×100／ROA = (Ordinary Income／Average of Beginning and Ending Total Assets)×100

(百万円／Millions of Yen)

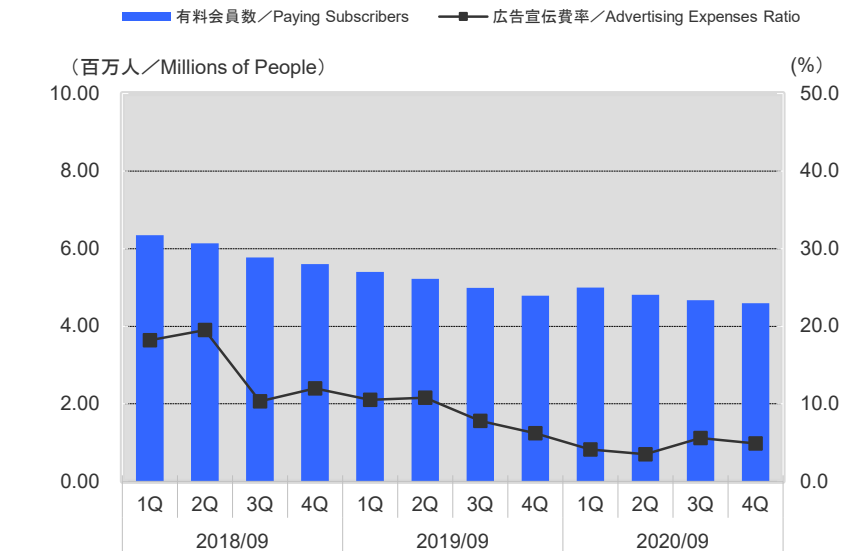
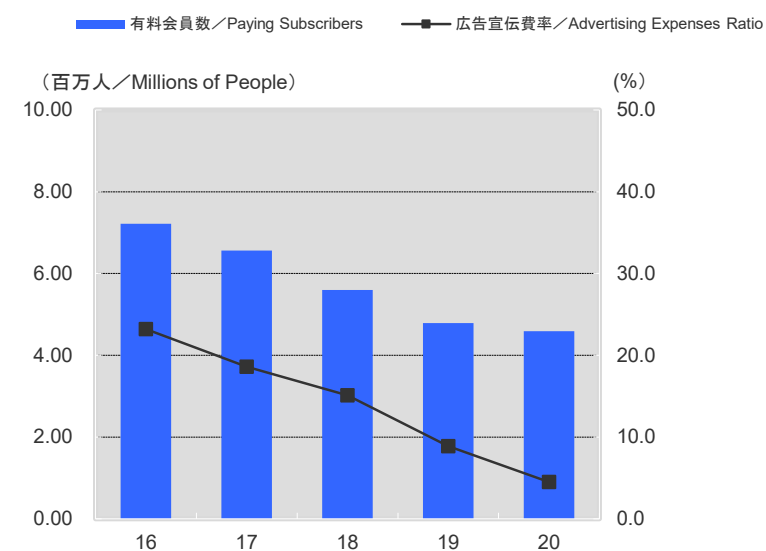
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親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	3,317	1,434	1,629	1,508	506
純資産／Net Assets	17,852	17,937	18,808	21,794	21,510
総資産／Total Assets	25,154	23,897	23,896	27,479	30,547

安定性／Stability



会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
自己資本比率／Equity Ratio	68.8	71.2	75.2	72.3	62.7
流動比率／Current Ratio	326.1	355.6	424.0	428.0	414.2
(百万円／Millions of Yen)					
純資産／Net Assets	17,852	17,937	18,808	21,794	21,510
総資産／Total Assets	25,154	23,897	23,896	27,479	30,547
流動資産／Total Current Assets	20,051	17,366	16,764	18,469	19,743
流動負債／Total Current Liabilities	6,148	4,883	3,954	4,315	4,766

事業関連情報／Key Indicators



有料会員数、広告宣伝費／Paying Subscribers and Advertising Expenses

会計年度／ Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
有料会員数／ Paying Subscribers	7.22	6.56	5.60	4.79	4.59
(百万人／Millions of People)					
広告宣伝費／ Advertising Expenses	7,607	5,746	4,401	2,404	1,174
(百万円／Millions of Yen)					
広告宣伝費率／ Advertising Expenses Ratio	23.2	18.6	15.1	8.9	4.5
(%)					
売上高／ Net Sales	32,844	30,933	29,075	27,112	26,082
(百万円／Millions of Yen)					

会計年度／ Fiscal Year	2018/09				2019/09				2020/09			
Fiscal Year	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
有料会員数／ Paying Subscribers	6.35	6.14	5.77	5.60	5.40	5.22	4.99	4.79	5.00	4.81	4.67	4.59
(百万人／Millions of People)												
広告宣伝費／ Advertising Expenses	1,369	1,487	721	822	722	763	504	414	248	241	362	320
(百万円／Millions of Yen)												
広告宣伝費率／ Advertising Expenses Ratio	18.2	19.5	10.3	12.0	10.5	10.8	7.8	6.2	4.1	3.5	5.6	4.9
(%)												
売上高／ Net Sales	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684	6,118	6,855	6,519	6,589
(百万円／Millions of Yen)												

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2016, 2017, 2018, 2019 and 2020

資産の部／Assets

(百万円／Millions of Yen)

会計年度／Fiscal Year

	2016/09	2017/09	2018/09	2019/09	2020/09
流動資産／Current Assets	20,051	17,366	16,559	18,469	19,743
現金及び預金／Cash and Deposits	12,613	10,133	10,504	12,421	13,354
受取手形及び売掛金／Notes and Accounts Receivable-trade	6,163	6,187	5,203	4,667	4,840
前渡金／Advance Payments - trade	395	235	262	274	466
前払費用／Prepaid Expenses	396	360	343	367	453
未収入金／Accounts Receivable-other	84	117	111	109	271
未収還付法人税等／Income Taxes Receivable	4	1	1	17	51
繰延税金資産／Deferred Tax Assets	316	237	*1 -	*1 -	*1 -
その他／Other Current Assets	146	157	178	658	341
貸倒引当金／Allowance for Doubtful Accounts	(65)	(64)	(45)	(47)	(36)
固定資産／Fixed Assets	5,102	6,531	7,336	9,010	10,803
有形固定資産／Tangible Fixed Assets	179	276	263	258	193
建物附属設備／Leasehold Improvements	327	363	386	403	397
減価償却累計額／Accumulated Depreciation	(251)	(267)	(284)	(296)	(308)
工具、器具及び備品／Tools, Furniture and Fixtures	357	499	528	511	507
減価償却累計額／Accumulated Depreciation	(253)	(318)	(367)	(360)	(403)
無形固定資産／Intangible Fixed Assets	2,504	2,198	1,976	2,062	3,764
ソフトウェア／Software	2,462	2,078	1,757	1,870	1,281
のれん／Goodwill	14	46	179	153	692
顧客関連資産／Customer-related Assets	-	-	-	-	1,755
その他／Other Intangible Assets	26	73	36	37	35
投資その他の資産／Investments and Other Assets	2,419	4,055	5,096	6,689	6,845
投資有価証券／Investments Securities	1,054	2,437	3,309	4,977	4,536
敷金及び保証金／Leasehold Deposits	494	526	498	511	493
繰延税金資産／Deferred Tax Assets	853	1,018	1,262	1,133	1,766
その他／Other	34	136	52	92	74
貸倒引当金／Allowance for Doubtful Accounts	(17)	(63)	(25)	(25)	(25)
資産の部合計／Total Assets	25,154	23,897	23,896	27,479	30,547

*1 「『税効果会計に係る会計基準』の一部改正」をFY2019の期首から適用したため、繰延税金資産は投資その他の資産の区分に表示し、繰延税金負債は固定負債の区分に表示する方法に変更しました。

その結果、前期のFY2018についても遡及して変更しています。

MTI has applied 'Revised Accounting Standards for Tax Effect Accounting' at the beginning of FY2019 that deferred tax asset is shown in investment and other assets category and deferred tax liabilities is shown in the fixed liabilities category.

As a result, the figures of these parts for the previous term FY2018 were retroactively changed.

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2016, 2017, 2018, 2019 and 2020

負債の部および純資産 / Liabilities and Net Assets

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
流動負債 / Current Liabilities	6,148	4,883	3,954	4,315	4,766
買掛金 / Accounts Payable - Trade	1,177	1,276	1,284	1,308	1,101
1年内返済予定の長期借入金 / Current Portion of Long-term Debt	—	—	—	14	451
未払金 / Account Payable - other	2,290	1,974	1,462	1,150	1,333
未払費用 / Accrued Expenses	470	430	453	459	492
未払法人税等 / Accrued Income Taxes	1,343	668	133	730	701
未払消費税等 / Accrued Consumption Taxes	289	108	173	160	109
ポイント引当金 / Provision for Point Usage	188	148	141	143	110
その他 / Other Current Liabilities	389	277	305	345	465
固定負債 / Noncurrent Liabilities	1,152	1,076	1,133	1,370	4,270
長期借入金 / Long-term Debt	—	—	—	52	2,881
退職給付に係る負債 / Net Defined Benefit liability	1,099	1,020	1,108	1,306	1,381
負ののれん / Negative Goodwill	31	22	13	4	—
その他 / Other Noncurrent Liabilities	21	34	12	7	6
負債合計 / Total Liabilities	7,301	5,960	5,088	5,685	9,036
株主資本 / Shareholders' Equity	17,425	17,022	17,852	19,598	19,112
資本金 / Capital Stock	5,012	5,069	5,100	5,135	5,138
資本剰余金 / Capital Surplus	5,834	5,790	5,820	6,706	6,551
利益剰余金 / Retained Earnings	8,727	9,311	10,080	10,989	10,707
自己株式 / Treasury Shares	(2,148)	(3,148)	(3,148)	(3,233)	(3,283)
その他の包括利益累計額 / Accumulated other comprehensive income	(119)	3	125	268	54
その他有価証券評価差額金 / Valuation Difference on Available-for-sale Securities	65	(12)	88	271	19
為替換算調整勘定 / Foreign Currency Translation Adjustment	(42)	(22)	(24)	(8)	(11)
退職給付に係る調整累計額 / Remeasurements of Defined Benefit Plans	(141)	39	62	5	46
新株予約権 / Subscription Rights to Shares	132	297	332	343	345
非支配株主持分 / Non-controlling Interests	414	613	496	1,584	1,998
純資産合計 / Total Net Assets	17,852	17,937	18,808	21,794	21,510
負債・純資産合計 / Total Liabilities and Net Assets	25,154	23,897	23,896	27,479	30,547

連結損益計算書／Consolidated Statements of Operations

MTI Ltd. and Consolidated Subsidiaries

September 30, 2016, 2017, 2018, 2019 and 2020

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
売上高 / Net Sales	32,844	30,933	29,075	27,112	26,082
売上原価 / Cost of Sales	5,353	5,645	6,405	7,157	7,130
売上総利益 / Gross Profit	27,490	25,288	22,670	19,955	18,951
販売費及び一般販管理費 / Selling, General and Administrative Expenses	22,135	21,234	19,452	16,996	16,444
営業利益 / Operating Income	5,355	4,053	3,218	2,959	2,507
営業外収益 / Non-Operating Income	25	87	53	204	41
受取配当金 / Dividends Income	6	43	9	59	10
負ののれん償却額 / Amortization of negative goodwill	9	9	9	9	4
持分法による投資利益 / Share of profit of entities accounted for using equity method	—	—	—	112	—
その他 / Other	10	34	35	23	27
営業外費用 / Non-operating expenses	70	168	155	29	465
支払利息 / Interest Expense	2	0	0	0	4
持分法による投資損失 / Loss on Equity Investments in Affiliates	44	148	100	—	431
為替差損 / Foreign exchange losses	11	7	—	8	14
その他 / Other	9	12	54	20	16
経常利益 / Ordinary Income	5,310	3,972	3,116	3,134	2,082
特別利益 / Extraordinary Gains	24	853	200	321	809
特別損失 / Extraordinary Losses	137	2,074	1,221	894	1,678
税引等調整前当期純利益 / Income before Income Taxes	5,198	2,751	2,096	2,560	1,213
法人税、住民税及び事業税 / Income Taxes (Current)	1,931	1,576	817	1,042	1,074
法人税等調整額 / Income Taxes - Deferred	22	(130)	(64)	64	(196)
当期純利益 / Profit	3,244	1,305	1,342	1,453	336
非支配株主に帰属する当期純利益 / Profit (Loss) Attributable to Non-controlling Interests	(73)	(128)	(286)	(55)	(170)
親会社株主に帰属する当期純利益 / Profit Attributable to Owners of Parent	3,317	1,434	1,629	1,508	506

連結キャッシュ・フロー計算書／Consolidated Statements of Cash Flows

MTI Ltd. and Consolidated Subsidiaries

September 30, 2016, 2017, 2018, 2019 and 2020

会計年度／Fiscal Year	(百万円／Millions of Yen)				
	2016/09	2017/09	2018/09	2019/09	2020/09
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	4,845	3,442	4,549	4,007	3,292
税金等調整前当期純利益 / Income before Income Taxes	5,198	2,751	2,096	2,560	1,213
減価償却費 / Depreciation	1,369	1,780	1,700	1,406	1,703
減損損失 / Impairment loss	—	230	100	157	1,416
のれん償却額 / Amortization of Goodwill	1	1,415	865	170	302
退職給付に係る負債の増減額 / Increase (Decrease) in Net Defined Benefit Liability	139	155	118	115	124
段階取得に係る差損益 / Loss (gain) on step acquisitions	—	(693)	(96)	—	(272)
持分法による投資損益 / Share of (Profit) Loss of Entities Accounted for Using Equity Method	44	148	100	(112)	431
投資有価証券評価損益 / Loss (Gain) on Valuation of Securities	100	236	185	517	93
投資有価証券売却損益 / Loss (Gain) on Sales of Securities	—	(154)	(60)	(267)	(428)
売上債権の増減額 / Increase in Accounts Receivable - Trade	709	288	937	574	(173)
未払金の増減額 / Increase in Account Payable - Other	(269)	(477)	(468)	(288)	183
未払消費税の増減額 / Increase in consumption taxes payable	(79)	(198)	64	(16)	(51)
その他 / Other	(378)	234	346	(393)	(101)
小計 / Subtotal	6,834	5,715	5,887	4,423	4,440
法人税等の支払額または還付額 / Income Taxes Paid	(1,993)	(2,256)	(1,314)	(475)	(1,153)
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	(1,327)	(3,874)	(3,322)	(3,613)	(4,807)
有形固定資産の取得による支出 / Payment for Tangible Fixed Assets	(62)	(144)	(138)	(101)	(66)
無形固定資産の取得による支出 / Payment for Intangible Fixed Assets	(1,754)	(1,708)	(1,444)	(1,454)	(1,618)
投資有価証券の取得による支出 / Payment for Purchases of Investment Securities	(223)	(2,044)	(887)	(950)	(54)
投資有価証券の売却による収入 / Proceeds from Sales of Investment Securities	734	152	60	384	918
関係会社株式の取得による支出 / Purchase of Shares of Subsidiaries and Associates	(213)	(120)	(190)	(1,082)	(725)
連結の範囲の変更を伴う子会社株式の取得による支出 / Purchase of Shares of Subsidiaries Resulting in Change in Scope of Consolidation	—	(209)	(680)	(96)	(36)
連結の範囲の変更を伴う子会社株式の売却による支出 / Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	—	—	(26)	(118)	—
事業譲受による支出 / Payment for acquisition of businesses	—	—	—	(172)	(3,242)
連結の範囲の変更を伴う子会社株式の売却による支出 / Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	—	—	—	—	—
その他 / Other	191	199	(17)	(24)	16
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	(2,469)	(2,068)	(855)	1,532	2,449
長期借入金の返済による支出 / Repayment of Long-term Debt	(598)	(165)	(9)	(3)	(263)
長期借入れによる収入 / Repayments of long-term loans payable	—	—	—	70	3,500
株式の発行による収入 / Proceeds from Issuance of Shares	98	88	48	56	3
自己株式の取得による支出 / Purchase of Treasury Shares	(1,955)	(1,002)	—	(0)	—
自己株式の売却による収入 / Proceeds from Sales of Treasury Shares	876	—	—	—	—
非支配株主からの払込みによる収入 / Proceeds from share issuance to non-controlling shareholders	—	—	—	2,283	410
配当金の支払額 / Cash Dividends Paid	(890)	(880)	(872)	(875)	(876)
連結の範囲の変更を伴わない子会社株式の取得による支出 / Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	—	—	—	(222)
子会社の自己株式の取得による支出 / Purchase of treasury shares of subsidiaries	—	—	—	—	(100)
その他 / Other	—	(109)	(22)	1	(2)
現金及び現金同等物に係る換算差額 / / Foreign Currency Translation Adjustments on Cash and Cash Equivalents	(44)	21	(0)	(9)	(2)
現金及び現金同等物の増減額 / Net Increase (Decrease) in Cash and Cash Equivalents	1,004	(2,479)	370	1,917	932
現金及び現金同等物の期首残高 / Cash and Cash Equivalents at Beginning of Year	11,608	12,613	10,133	10,504	12,421
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at End of Year	12,613	10,133	10,504	12,421	13,354

株式情報／Stock Information



株価推移／Stock Price Trend

会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
高値／High	849	776	729	849	929 ^{*1}
安値／Low	580	608	556	503	432 ^{*1}
終値／Closing Price	621	675	629	704	882 ^{*1}
出来高(株)／Annual Volume (shares)	79,834,000	35,325,100	19,787,500	19,911,500	30,287,100 ^{*1}

発行済株式数／Number of Shares Outstanding

会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
期末発行済株式数 ／Number of Shares Outstanding at Fiscal Year End	60,549,200	60,854,400	61,016,400	61,139,000	61,144,600 ^{*1}

1株当たり情報／Per Share Data

会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
1株当たり純資産／Net Assets per Share	311.13	312.28	328.78	363.53	350.83 ^{*1}
1株当たり当期純利益／Net Income (Loss) per Share	59.54	26.27	29.85	27.59	9.28 ^{*1}
1株当たり配当金／Cash Dividends per Share	16.0	16.0	16.0	16.0	16.0 ^{*1}

^{*1} 株式情報は以下の株式分割を考慮した数値を記載しています。／Stock information is based on the number of shares after the stock splits.

大株主（上位10名）／Major Shareholders

(2020年9月30日現在／As of September 30, 2020)

株主名／ Name of Shareholder	持株数 Shares	議決権比率 Controlling Share
前多 俊宏／Toshihiro Maeta	11,856,400	21.90%
株式会社ケイ・エム・シー／KMC, Inc.	10,096,000	18.65%
株式会社ブロードピーク／Broad Peak, Inc	7,356,000	13.59%
株式会社エムティーアイ／MTI Ltd.	6,333,134	-
株式会社光通信／HIKARI TSUSHIN, INC.	5,774,700	10.67%
日本マスタートラスト信託銀行株式会社(信託口)／The Master Trust Bank of Japan, Ltd.(Trust account)	1,581,100	2.92%
株式会社日本カストディ銀行／Custody Bank of Japan, Ltd.	1,515,800	2.80%
株式会社メディバルホールディングス／MEDIPAL HOLDINGS CORPORATION	1,230,900	2.27%
株式会社デジマース／DIGIMERCE Inc.	836,000	1.54%
MSIP CLIENT SECURITIES	687,593	1.27%

所有者別分布状況／

Composition of Shareholders by Category

	株式数 Shares	構成比 (%)
金融／Financial Institutions	4,915,900	8.04%
金融商品取引業者／Securities Companies	572,327	0.94%
その他法人／Other Corporations	26,776,608	43.79%
外国法人等／Foreign Corporations	5,274,041	8.63%
個人・その他／Individuals and Other	17,272,590	28.25%
自己名義株式／Treasury Stock	6,333,134	10.36%

株主還元指標／Shareholder Return Data

会計年度／Fiscal Year	2016/09	2017/09	2018/09	2019/09	2020/09
配当性向／ Payout Ratio	26.9	60.9	53.6	58.1	173.0
総還元性向／ Return to Shareholders Ratio	59.0	130.5	53.6	58.0	172.5

配当性向＝1株当たり配当金÷1株当たり当期純利益×100

Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

総還元性向＝(配当金総額＋自社株式取得総額)÷当期純利益×100

Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

会社概要／Corporate Profile

2020年9月30日現在／As of September 30, 2020

商号	株式会社エムティーアイ	Corporate Name	MTI Ltd.
住所	〒163-1435 東京都新宿区西新宿三丁目20番2号 東京オペラシティタワー35階 03-5333-6323	Head Office	35th Floor, Tokyo Opera City Tower 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1435, Japan +81-3-5333-6323
設立	1996年8月12日	Founded	August 12, 1996
従業員数(連結)	1,194 名	Number of Employees(Consolidated)	1,194
資本金	5,138 百万円	Paid in Capital	5,138 million
決算期	9月30日	Fiscal Year End	September 30
会社が発行する株式の総数	179,040,000 株	Number of Shares Authorized	179,040,000 shares
発行済株式総数	61,144,600 株	Number of Shares Outstanding	61,144,600 shares
株主数(自己株式含む)	3,646 名	Number of Shareholders	3,646
単元株式数	100 株	Stock Transaction Unit	100 share
上場市場	東京証券取引所(市場第一部)	Stock Listing	TOKYO STOCK EXCHANGE, FIRST SECTION
証券コード	9438	Stock Code	9438