MTI Ltd.

For Immediate Release:

August 5, 2022

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Notice of Revision of Consolidated Results Forecast for Fiscal Year Ending September 2022

MTI Ltd. hereby announces that it has revised its forecast for consolidated financial results (announced on May 12, 2022) for the fiscal year ending September 30, 2022. Details are as follows.

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Net income per share
Previous announced forecast (A)	Millions of yen 25,500 ~ 26,500	Millions of yen 1,000 ~ 1,400	Millions of yen 500 ~ 900	Millions of yen 100 ~ 500	Yen 1.82 $\sim 9.12^*$
Current announced forecast (B)	25,800	300	(100)	(190)	(3.47)
Differences (B-A)	+300 ~ (700)	(700) ~ (1,100)	(600) ~ (1,100)	(290) ~ (690)	
Differences (%)	+1.2 ~ (2.6)	(70.0) ~ (78.6)	-	-	
(Reference) For the fiscal year ended September 30, 2021	25,743	1,929	1,370	(1,164)	(21.8)

1. Revision of the consolidated financial forecast for the full fiscal year ending September 30, 2	022
(October 1, 2021 – September 30, 2022)	

*The forecast for net income per share released on the previous occasion is a figure taken from the Summary of Consolidated Financial Results for the First Three Quarters of the Fiscal Year Ending September 30, 2022 (released on August 5, 2022) in which figures recalculated on the basis of the number of outstanding shares (excluding treasury shares) as of June 30, 2022 are stated.

2. Reasons for the revisions

With respect to financial results for the first nine months of the fiscal year under review, although net sales remained steady, the Group suffered operating loss in the third quarter under review, mainly because the recorded amount of subcontracting expenses was higher than expected, reflecting the stricter recording of software assets as development expenses (mostly subcontract expenses) in the school digital transformation (DX) business operated by Motivation Works Inc., a subsidiary of the Company. With the same situation expected to continue into the fourth quarter, the Group has decided to make downward revisions to operating income, ordinary income and profit attributable to owners of parent.

In addition, the Company believes that the spread of the COVID-19 infections has a minor impact on forecasts for the full-year consolidated financial results at the present time. If any event that is expected to have a serious impact is identified going forward, the Company will make disclosure promptly.

< Points to consider concerning forecasts

Matters stated in this material concerning results forecasts are based on assessments, assumptions and convictions derived from information available to the Company at the time when this material is published. They may differ significantly from actual results due to a variety of factors, including future economic conditions in Japan and overseas, changes in conditions for business operations in Japan and overseas, or uncertain factors and potential risks inherent in forecasts. Those risks and uncertain factors include unpredictable effects on results that may arise from future events.

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