

FINANCIAL FACT BOOK 2019

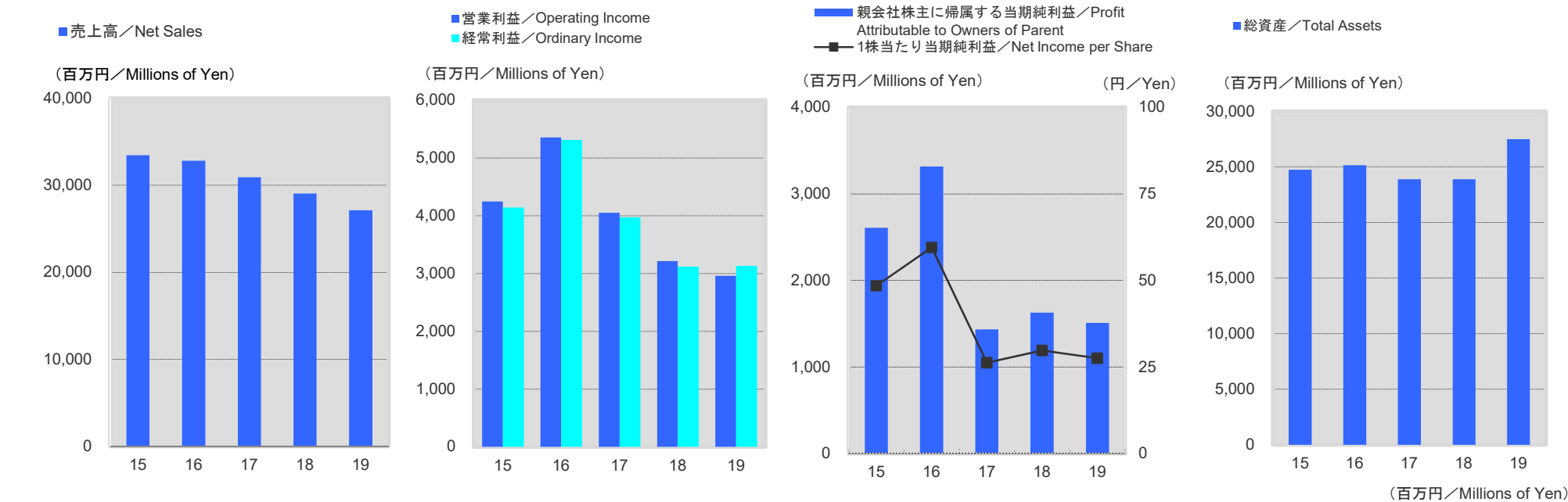
フィナンシャル ファクトブック 2019

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 株式会社エムティーアイ

MTI Ltd.

連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year

	2015/09	2016/09	2017/09	2018/09	2019/09
売上高／Net Sales	33,461	32,844	30,933	29,075	27,112
売上総利益／Gross Profit	28,022	27,490	25,288	22,670	19,955
営業利益／Operating Income	4,245	5,355	4,053	3,218	2,959
経常利益／Ordinary Income	4,144	5,310	3,972	3,116	3,134
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	2,607	3,317	1,434	1,629	1,508
1株当たり当期純利益／Net Income per Share *1(円／Yen)	48.52	59.54	26.27	29.85	27.57
総資産／Total Assets	24,738	25,154	23,897	23,896	27,479
純資産／Net Assets	16,591	17,852	17,937	18,808	21,794
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	4,587	4,845	3,442	4,549	4,007
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(1,707)	(1,327)	(3,874)	(3,322)	(3,613)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	3,921	(2,469)	(2,068)	(855)	1,532

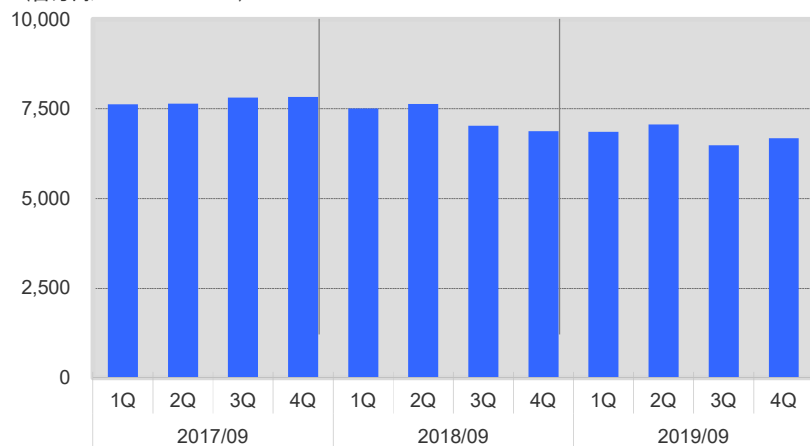
*1 当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2015.

1株当たり当期純利益は当該株式分割後の数値を記載しています。／Net income per share is based on the number of shares after the stock splits.

四半期推移(連結)／Quarter by Trend (Consolidated)

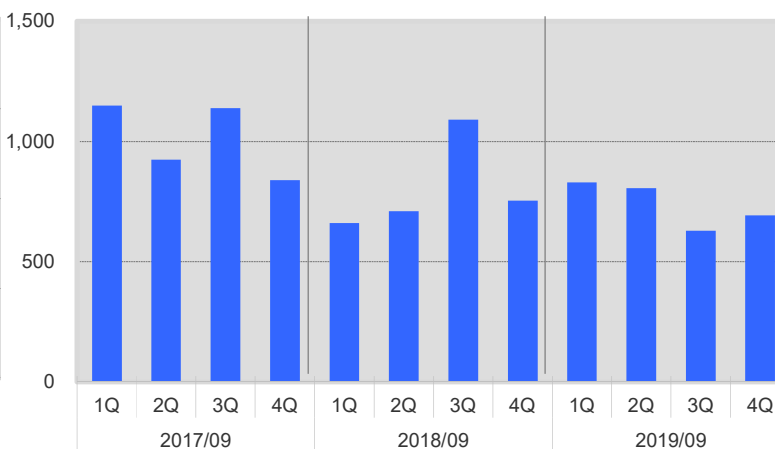
売上高／Net Sales

(百万円／Millions of Yen)



営業利益／Operating Income

(百万円／Millions of Yen)

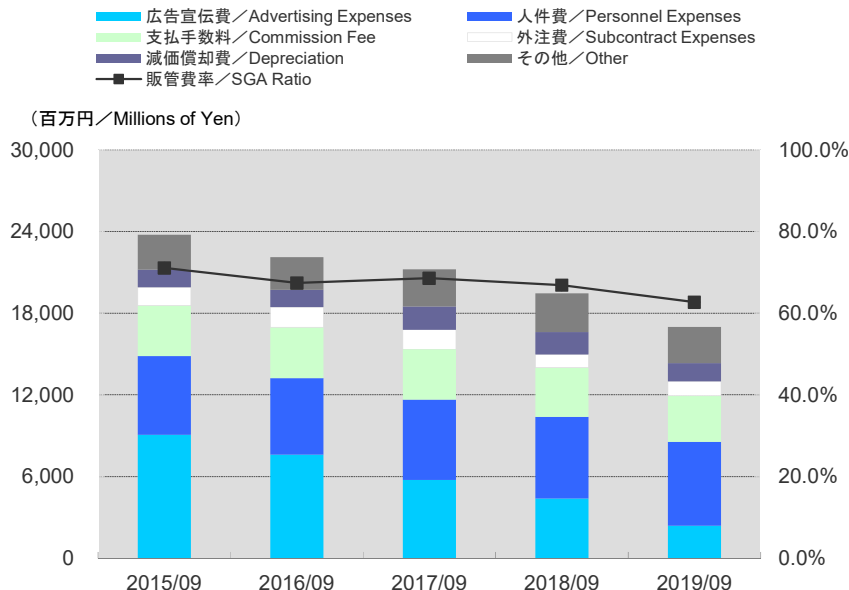


会計年度／Fiscal Year

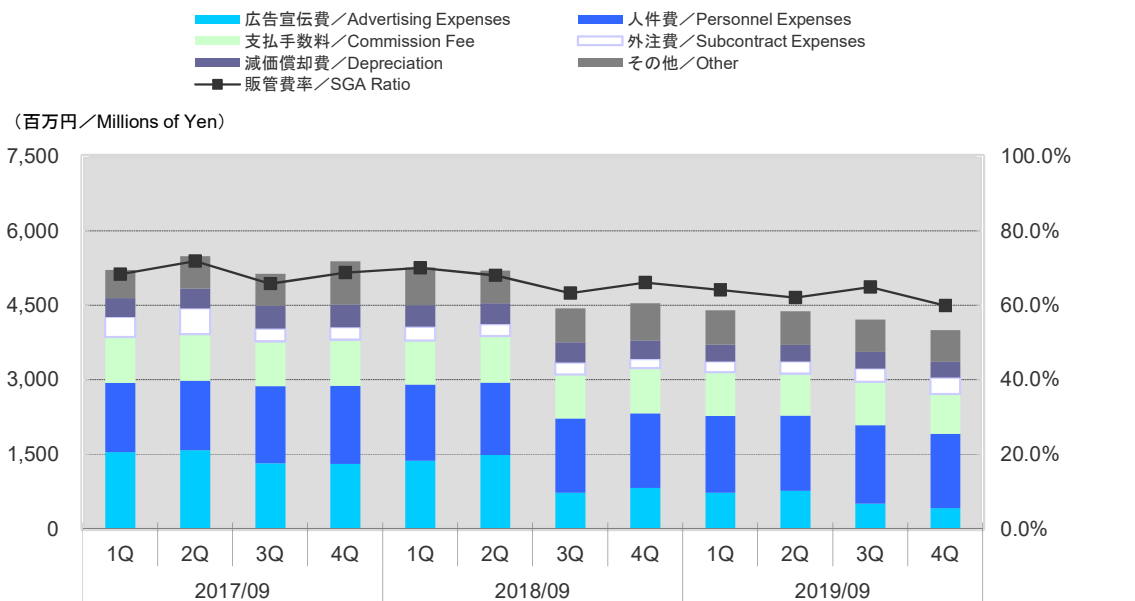
(百万円／Millions of Yen)

	2017/09				2018/09				2019/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高／Net Sales	7,637	7,648	7,811	7,837	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684
売上総利益／Gross Profit	6,362	6,417	6,277	6,230	5,926	5,910	5,537	5,295	5,229	5,186	4,843	4,695
営業利益／Operating Income	1,149	925	1,139	839	661	710	1,092	753	829	806	629	694
経常利益／Ordinary Income	1,125	907	1,143	796	619	706	1,085	705	868	709	1,373	183
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	677	(235)	703	289	801	352	740	(266)	543	317	1,285	(638)
総資産／Total Assets	23,043	24,096	23,228	23,897	23,668	24,724	24,309	23,896	25,720	26,722	28,003	27,479
純資産／Net Assets	17,195	17,384	17,650	17,937	18,474	19,047	19,290	18,808	20,411	21,059	22,661	21,794

販売費及び一般管理費内訳／Selling, General and Administrative Expenses

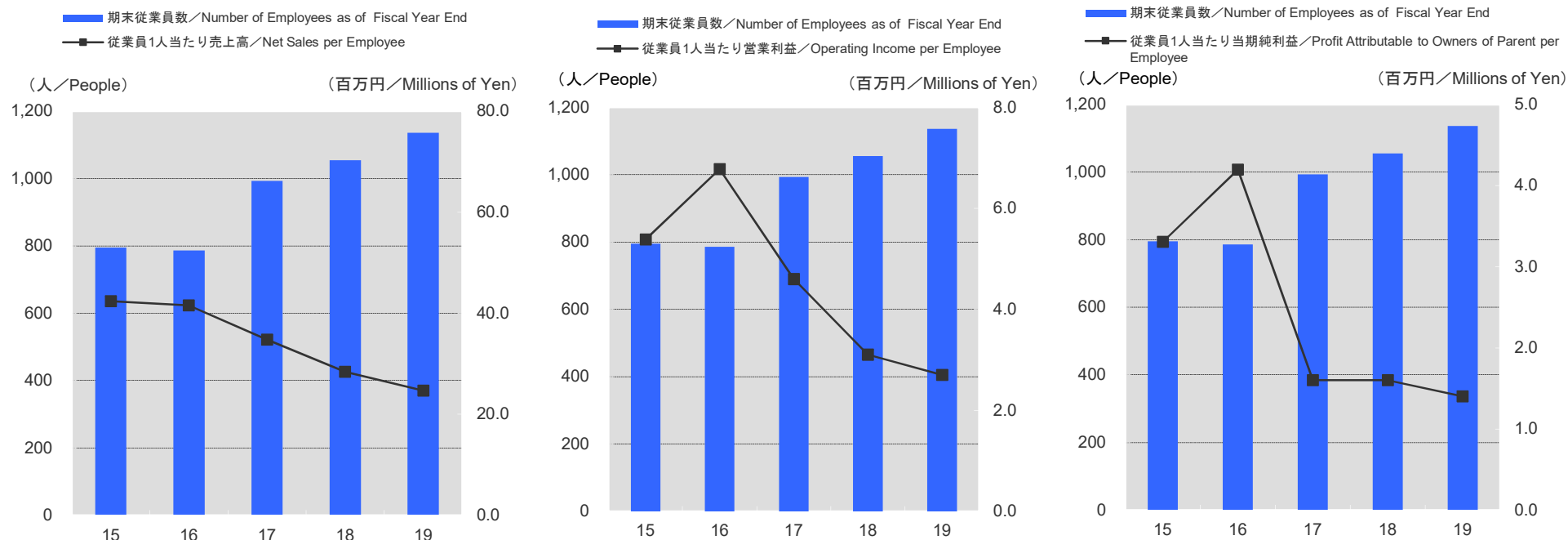


会計年度／	(百万円／Millions of Yen)				
Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
販売費及び一般管理費／	23,776	22,135	21,234	19,452	16,996
Selling, General and Administrative Expenses					
広告宣伝費／	9,077	7,607	5,746	4,401	2,404
Advertising Expenses					
人件費／	5,770	5,637	5,922	5,990	6,147
Personnel Expenses					
支払手数料／	3,727	3,741	3,698	3,622	3,400
Commission Fee					
外注費／	1,326	1,456	1,432	950	1,067
Subcontract Expenses					
減価償却費／	1,318	1,272	1,690	1,639	1,326
Depreciation					
その他／	2555	2420	2743	2848	2648
Other					
販管費率／	71.1%	67.4%	68.6%	66.9%	62.7%
Selling, General and Administrative Ratio					
売上高／	33,461	32,844	30,933	29,075	27,112
Net Sales					



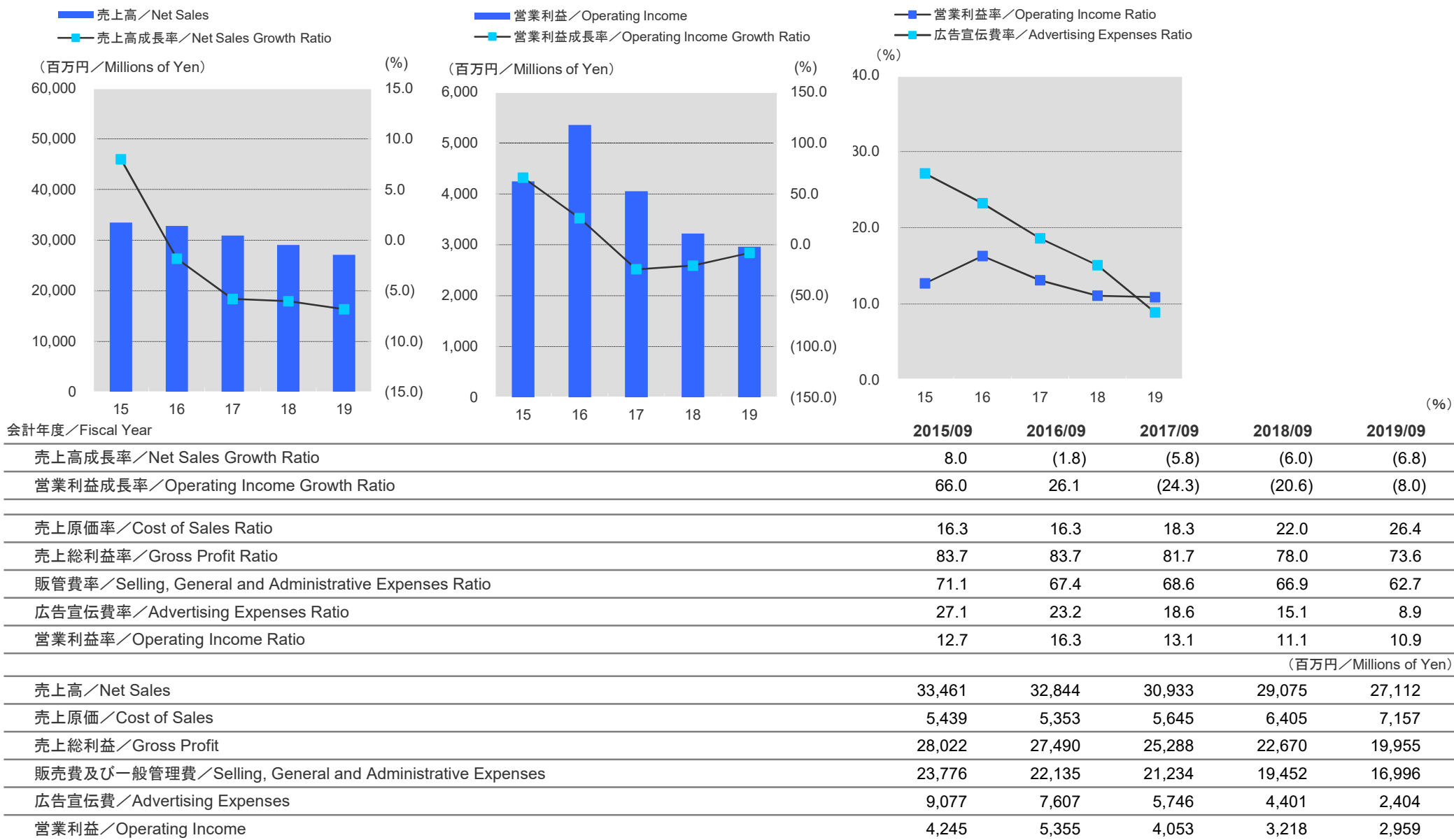
会計年度／ Fiscal Year	2017/09				2018/09				2019/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費／ Selling, General and Administrative Expenses	5,213	5,492	5,137	5,391	5,265	5,200	4,444	4,542	4,400	4,380	4,213	4,001
広告宣伝費／ Advertising Expenses	1,542	1,578	1,317	1,307	1,369	1,487	721	822	722	763	504	414
人件費／ Personnel Expenses	1,395	1,406	1,554	1,566	1,534	1,456	1,500	1,499	1,550	1,516	1,584	1,496
支払手数料／ Commission Fee	926	935	904	932	886	938	884	913	880	844	869	805
外注費／ Subcontract Expenses	402	519	255	253	282	240	240	186	216	248	274	328
減価償却費／ Depreciation	374	401	458	456	430	422	412	373	343	332	326	323
その他／ Other	572	650	647	874	761	654	685	746	687	673	654	632
販管費率／ Selling, General and Administrative Ratio	68.3%	71.8%	65.8%	68.8%	70.0%	68.0%	63.2%	66.1%	64.1%	62.0%	64.9%	59.9%
売上高／ Net Sales	7,637	7,648	7,811	7,837	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684

従業員1人当たり売上高、営業利益、当期純利益／Net Sales, Operating Income & Net Income per Employee



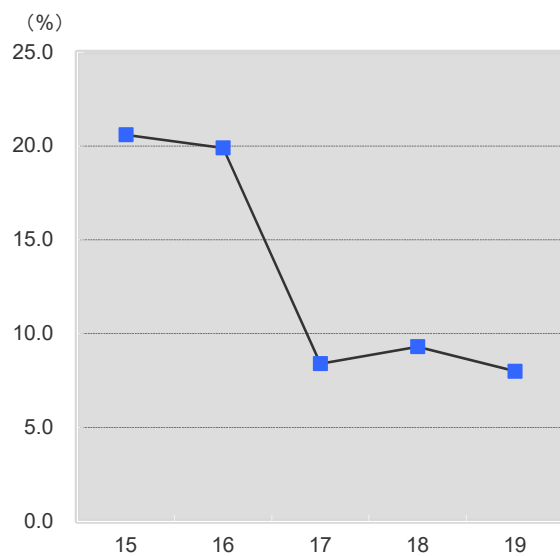
会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
期末従業員数／Number of Employees as of Fiscal Year End	795	786	993	1,055	1,136
従業員1人当たり売上高／Net Sales per Employee	42.4	41.5	34.8	28.4	24.7
従業員1人当たり営業利益／Operating Income per Employee	5.4	6.8	4.6	3.1	2.7
従業員1人当たり当期純利益／Profit Attributable to Owners of Parent per Employee	3.3	4.2	1.6	1.6	1.4
従業員1人当たり売上高＝売上高÷従業員数(期中平均)／Consolidated Net sales per Employee＝Net Sales÷Average of Beginning and Ending Number of Employee					
従業員1人当たり営業利益＝営業利益÷従業員数(期中平均)／Consolidated Operating Income per Employee＝Operating Income÷Average of Beginning and Ending Number of Employee					
従業員1人当たり当期純利益＝親会社株主に帰属する当期純利益÷従業員数(期中平均)／Consolidated Net Income per Employee＝Profit Attributable to Owners of Parent÷Average of Beginning and Ending Number of Employee					
売上高／Net Sales	33,461	32,844	30,933	29,075	27,112
営業利益／Operating Income	4,245	5,355	4,053	3,218	2,959
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	2,607	3,317	1,434	1,629	1,508

成長性・収益性／Growth & Profitability

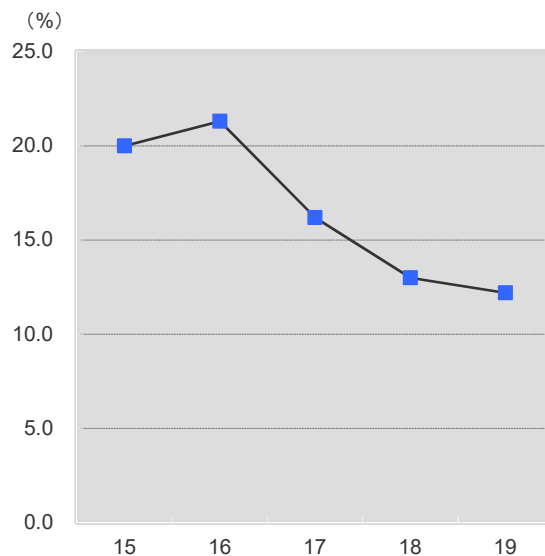


効率性／Efficiency

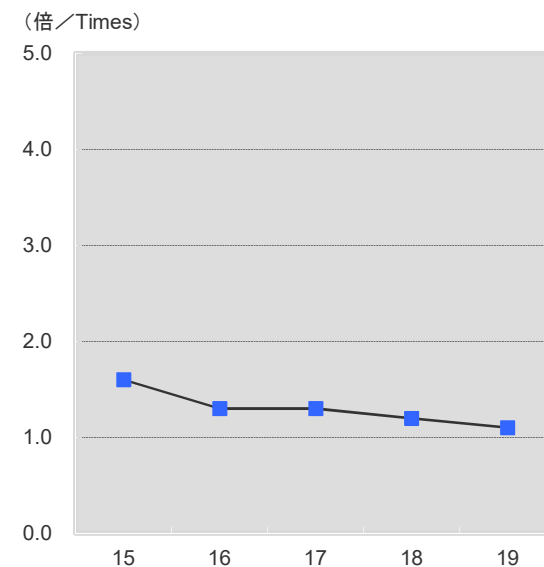
自己資本当期利益率／Return on Equity (ROE)



総資産経常利益率／Return on Asset (ROA)



総資産回転率／Asset Turnover



会計年度／Fiscal Year

		2015/09	2016/09	2017/09	2018/09	2019/09
自己資本当期純利益率／Return on Equity (ROE)	(%)	20.6	19.9	8.4	9.3	8.0
総資産経常利益率／Return on Asset (ROA)	(%)	20.0	21.3	16.2	13.0	12.2
総資産回転率／Asset Turnover	(倍／Times)	1.6	1.3	1.3	1.2	1.1

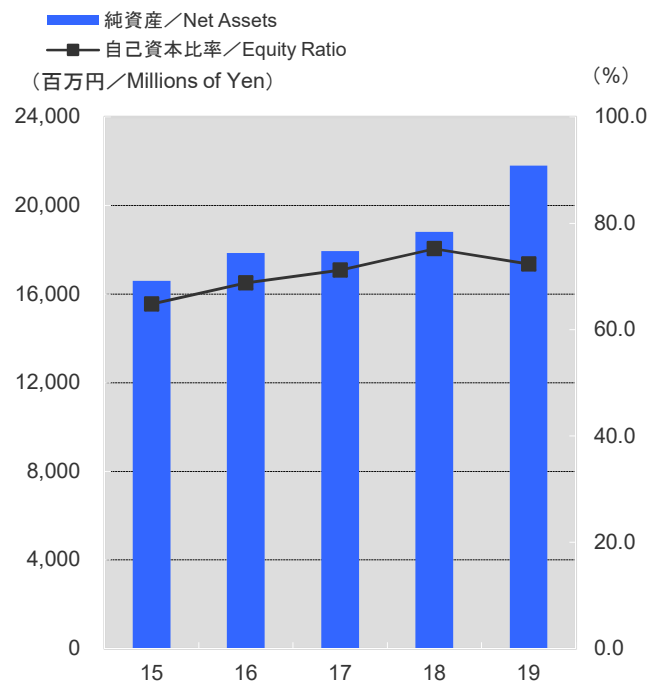
ROE = (当期純利益÷期中平均自己資本)×100／ROE = (Net Income／Average of Beginning and Ending Shareholders' Equity)×100

ROA = (経常利益÷期中平均総資産)×100／ROA = (Ordinary Income／Average of Beginning and Ending Total Assets)×100

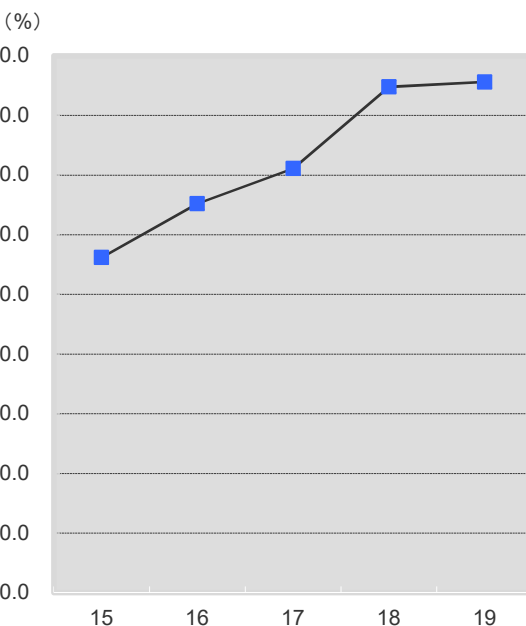
(百万円／Millions of Yen)

売上高／Net Sales	33,461	32,844	30,933	29,075	27,112
経常利益／Ordinary Income	4,144	5,310	3,972	3,116	3,134
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	2,607	3,317	1,434	1,629	1,508
純資産／Net Assets	16,591	17,852	17,937	18,808	21,794
総資産／Total Assets	24,738	25,154	23,897	23,896	27,479

安定性／Stability

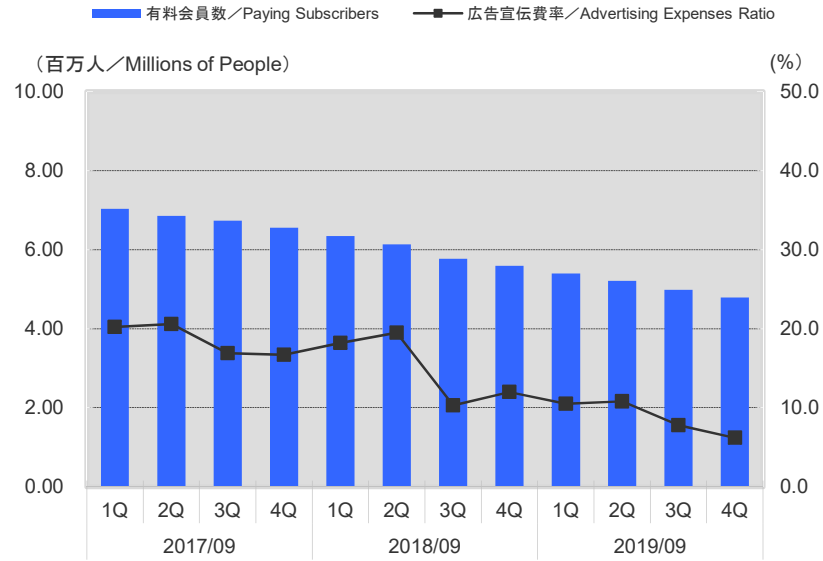
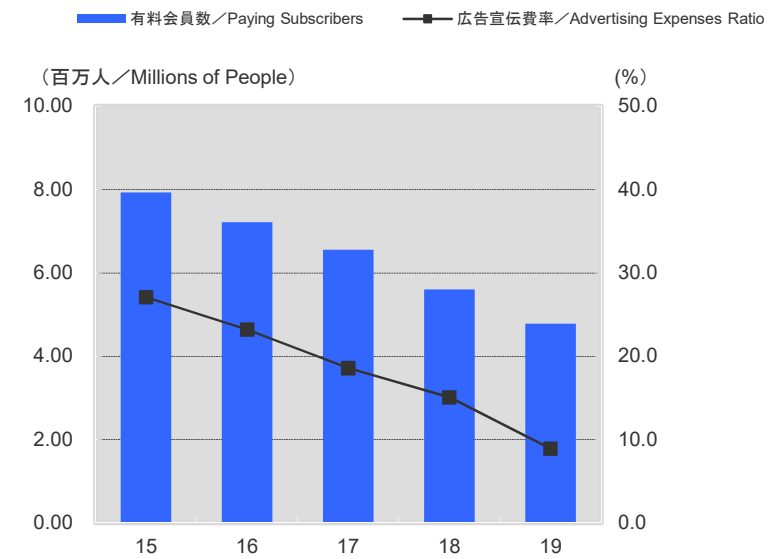


流動比率／Current Ratio



会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
自己資本比率／Equity Ratio	64.8	68.8	71.2	75.2	72.3
流動比率／Current Ratio	281.0	326.1	355.6	424.0	428.0
(百万円／Millions of Yen)					
純資産／Net Assets	16,591	17,852	17,937	18,808	21,794
総資産／Total Assets	24,738	25,154	23,897	23,896	27,479
流動資産／Total Current Assets	20,211	20,051	17,366	16,764	18,469
流動負債／Total Current Liabilities	7,193	6,148	4,883	3,954	4,315

事業関連情報／Key Indicators



有料会員数、広告宣伝費／Paying Subscribers and Advertising Expenses

会計年度／ Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
有料会員数／ Paying Subscribers	7.94	7.22	6.56	5.60	4.79
(百万人／Millions of People)					
広告宣伝費／ Advertising Expenses	9,077	7,607	5,746	4,401	2,404
(百万円／Millions of Yen)					
広告宣伝費率／ Advertising Expenses Ratio	27.1	23.2	18.6	15.1	8.9
(%)					
売上高／ Net Sales	33,461	32,844	30,933	29,075	27,112
(百万円／Millions of Yen)					

会計年度／ Fiscal Year	2017/09				2018/09				2019/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
有料会員数／ Paying Subscribers	7.04	6.86	6.74	6.56	6.35	6.14	5.77	5.60	5.40	5.22	4.99	4.79
(百万人／Millions of People)												
広告宣伝費／ Advertising Expenses	1,542	1,578	1,317	1,307	1,369	1,487	721	822	722	763	504	414
(百万円／Millions of Yen)												
広告宣伝費率／ Advertising Expenses Ratio	20.2	20.6	16.9	16.7	18.2	19.5	10.3	12.0	10.5	10.8	7.8	6.2
(%)												
売上高／ Net Sales	7,637	7,648	7,811	7,837	7,517	7,645	7,036	6,876	6,862	7,070	6,495	6,684
(百万円／Millions of Yen)												

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2015, 2016, 2017, 2018 and 2019

資産の部／Assets

(百万円／Millions of Yen)

会計年度／Fiscal Year

	2015/09	2016/09	2017/09	2018/09	2019/09
流動資産／Current Assets	20,211	20,051	17,366	16,559	18,469
現金及び預金／Cash and Deposits	11,608	12,613	10,133	10,504	12,421
受取手形及び売掛金／Notes and Accounts Receivable-trade	6,885	6,163	6,187	5,203	4,667
前渡金／Advance Payments - trade	101	395	235	262	274
前払費用／Prepaid Expenses	349	396	360	343	367
未収入金／Accounts Receivable-other	841	84	117	111	109
繰延税金資産／Deferred Tax Assets	358	316	237	*1 -	-
その他／Other Current Assets	138	146	158	179	675
貸倒引当金／Allowance for Doubtful Accounts	(71)	(65)	(64)	(45)	(47)
固定資産／Fixed Assets	4,526	5,102	6,531	7,336	9,010
有形固定資産／Tangible Fixed Assets	146	179	276	263	258
建物附属設備／Leasehold Improvements	331	327	363	386	403
減価償却累計額／Accumulated Depreciation	(239)	(251)	(267)	(284)	(296)
車両運搬具／Viecle	-	-	-	-	0
減価償却累計額／Accumulated Depreciation	-	-	-	-	(0)
工具、器具及び備品／Tools, Furniture and Fixtures	303	357	499	528	511
減価償却累計額／Accumulated Depreciation	(248)	(253)	(318)	(367)	(360)
無形固定資産／Intangible Fixed Assets	2,277	2,504	2,198	1,976	2,062
ソフトウェア／Software	2,254	2,462	2,078	1,757	1,870
その他／Other Intangible Assets	22	41	120	219	191
投資その他の資産／Investments and Other Assets	2,103	2,419	4,055	5,096	6,689
投資有価証券／Investments Securities	796	1,054	2,437	3,309	4,977
敷金及び保証金／Leasehold Deposits	501	494	526	498	511
繰延税金資産／Deferred Tax Assets	792	853	1,018	1,262	1,133
その他／Other	30	34	136	52	92
貸倒引当金／Allowance for Doubtful Accounts	(17)	(17)	(63)	*1 (25)	(25)
資産の部合計／Total Assets	24,738	25,154	23,897	23,896	27,479

*1 「『税効果会計に係る会計基準』の一部改正」をFY2019の期首から適用したため、繰延税金資産は投資その他の資産の区分に表示し、繰延税金負債は固定負債の区分に表示する方法に変更しました。

その結果、前期のFY2018についても遡及して変更しています。

MTI has applied 'Revised Accounting Standards for Tax Effect Accounting' at the beginning of FY2019 that deferred tax asset is shown in investment and other assets category and deferred tax liabilities is shown in the fixed liabilities category.

As a result, the figures of these parts for the previous term FY2018 were retroactively changed.

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2015, 2016, 2017, 2018 and 2019

負債の部および純資産／Liabilities and Net Assets

(百万円／Millions of Yen)

会計年度／Fiscal Year

	2015/09	2016/09	2017/09	2018/09	2019/09
流動負債／Current Liabilities	7,193	6,148	4,883	3,954	4,315
買掛金／Accounts Payable - Trade	1,179	1,177	1,276	1,284	1,308
1年内返済予定の長期借入金／Current Portion of Long-term Debt	518	—	—	—	14
1年内償還予定の転換社債／Corporate Bonds Redeemable Within One Year	—	—	—	—	—
未払金／Account Payable - other	2,571	2,290	1,974	1,462	1,150
未払費用／Accrued Expenses	448	470	430	453	459
未払法人税等／Accrued Income Taxes	1,354	1,343	668	133	730
未払消費税等／Accrued Consumption Taxes	368	289	108	173	160
ポイント引当金／Provision for Point Usage	234	188	148	141	143
その他／Other Current Liabilities	516	389	277	305	345
固定負債／Noncurrent Liabilities	953	1,152	1,076	1,133	1,370
長期借入金／Long-term Debt	79	—	—	—	52
退職給付引当金／Provision for Retirement Benefits	—	—	—	—	—
退職給付に係る負債／Net Defined Benefit liability	832	1,099	1,020	1,108	1,306
負ののれん／Negative Goodwill	40	31	22	13	4
その他／Other Noncurrent Liabilities	0	21	34	12	7
負債合計／Total Liabilities	8,147	7,301	5,960	5,088	5,685
株主資本／Shareholders' Equity	16,022	17,425	17,022	17,852	19,598
資本金／Capital Stock	4,947	5,012	5,069	5,100	5,135
資本剰余金／Capital Surplus	5,469	5,834	5,790	5,820	6,706
利益剰余金／Retained Earnings	6,300	8,727	9,311	10,080	10,989
自己株式／Treasury Shares	(695)	(2,148)	(3,148)	(3,148)	(3,233)
その他の包括利益累計額／Accumulated other comprehensive income	12	(119)	3	125	268
その他有価証券評価差額金／Valuation Difference on Available-for-sale Securities	83	65	(12)	88	271
為替換算調整勘定／Foreign Currency Translation Adjustment	(7)	(42)	(22)	(24)	(8)
退職給付に係る調整累計額／Remeasurements of Defined Benefit Plans	(62)	(141)	39	62	5
新株予約権／Subscription Rights to Shares	127	132	297	332	343
非支配株主持分／Non-controlling Interests	429	414	613	496	1,584
純資産合計／Total Net Assets	16,591	17,852	17,937	18,808	21,794
負債・純資産合計／Total Liabilities and Net Assets	24,738	25,154	23,897	23,896	27,479

連結損益計算書／Consolidated Statements of Operations

MTI Ltd. and Consolidated Subsidiaries

September 30, 2015, 2016, 2017, 2018 and 2019

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
売上高 / Net Sales	33,461	32,844	30,933	29,075	27,112
売上原価 / Cost of Sales	5,439	5,353	5,645	6,405	7,157
売上総利益 / Gross Profit	28,022	27,490	25,288	22,670	19,955
販売費及び一般販管理費 / Selling, General and Administrative Expenses	23,776	22,135	21,234	19,452	16,996
営業利益 / Operating Income	4,245	5,355	4,053	3,218	2,959
営業外収益 / Non-Operating Income	56	25	87	53	204
受取配当金 / Dividends Income	6	6	43	9	59
その他 / Other	50	19	43	44	144
営業外費用 / Non-operating expenses	157	70	168	155	29
支払利息 / Interest Expense	4	2	0	0	0
持分法による投資損失 / Loss on Equity Investments in Affiliates	95	44	148	100	—
株式交付費 / Share Issuance Cost	24	2	—	—	—
その他 / Other	32	21	20	54	28
経常利益 / Ordinary Income	4,144	5,310	3,972	3,116	3,134
特別利益 / Extraordinary Gains	807	24	853	200	321
特別損失 / Extraordinary Losses	504	137	2,074	1,221	894
税引等調整前当期純利益 / Income before Income Taxes	4,447	5,198	2,751	2,096	2,560
法人税、住民税及び事業税 / Income Taxes (Current)	1,673	1,931	1,576	817	1,042
法人税等調整額 / Income Taxes - Deferred	78	22	(130)	(64)	64
当期純利益 / Profit	2,694	3,244	1,305	1,342	1,453
非支配株主に帰属する当期純利益 / Profit (Loss) Attributable to Non-controlling Interests	87	(73)	(128)	(286)	(55)
親会社株主に帰属する当期純利益 / Profit Attributable to Owners of Parent	2,607	3,317	1,434	1,629	1,508

連結キャッシュ・フロー計算書／Consolidated Statements of Cash Flows

MTI Ltd. and Consolidated Subsidiaries

September 30, 2015, 2016, 2017, 2018 and 2019

会計年度／Fiscal Year	2015/09	2016/09	2017/09	(百万円／Millions of Yen)	
	2018/09	2019/09			
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	4,587	4,845	3,442	4,549	4,007
税金等調整前当期純利益 / Income before Income Taxes	4,447	5,198	2,751	2,096	2,560
減価償却費 / Depreciation	1,348	1,369	1,780	1,700	1,406
減損損失 / Impairment loss	142	—	230	100	157
のれん償却額 / Amortization of Goodwill	286	1	1,415	865	170
持分法による投資損益 / Share of (Profit) Loss of Entities Accounted for Using Equity Method	95	44	148	100	(112)
売上債権の増減額 / Increase in Accounts Receivable - Trade	(604)	709	288	937	574
投資有価証券売却損益 / Loss (Gain) on Sales of Securities	(734)	—	(154)	(60)	(267)
退職給付に係る負債の増減額 / Increase (Decrease) in Net Defined Benefit Liability	122	139	155	118	115
投資有価証券評価損益 / Loss (Gain) on Valuation of Securities	39	100	236	185	517
段階取得に係る差損益 / Loss (gain) on step acquisitions	(33)	—	(693)	(96)	-
未払金の増減額 / Increase in Account Payable - Other	206	(269)	(477)	(468)	(288)
その他 / Other	243	(457)	36	410	(409)
小計 / Subtotal	5,557	6,834	5,715	5,887	4,423
法人税等の支払額または還付額 / Income Taxes Paid	(973)	(1,993)	(2,256)	(1,314)	(475)
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	(1,707)	(1,327)	(3,874)	(3,322)	(3,613)
有形固定資産の取得による支出 / Payment for Tangible Fixed Assets	(34)	(62)	(144)	(138)	(101)
無形固定資産の取得による支出 / Payment for Intangible Fixed Assets	(1,394)	(1,754)	(1,708)	(1,444)	(1,454)
投資有価証券の取得による支出 / Payment for Purchases of Investment Securities	(106)	(223)	(2,044)	(887)	(950)
投資有価証券の売却による収入 / Proceeds from Sales of Investment Securities	—	734	152	60	384
投資有価証券の償還による収入 / Proceeds from redemption of investment securities	—	—	249	—	—
関係会社株式の取得による支出 / Purchase of Shares of Subsidiaries and Associates	(60)	(213)	(120)	(190)	(1,082)
連結の範囲の変更を伴う子会社株式の取得による支出	(68)	—	(209)	(680)	(96)
／ Purchase of Shares of Subsidiaries Resulting in Change in Scope of Consolidation	—	—	—	—	—
連結の範囲の変更を伴う子会社株式の売却による支出	(21)	—	—	(26)	(118)
／ Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	—	—	—	—	—
事業譲受による支出 / Payment for acquisition of businesses	—	—	—	—	(172)
／ Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	—	—	—	—	—
その他 / Other	(24)	191	(50)	(17)	(24)
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	3,921	(2,469)	(2,068)	(855)	1,532
長期借入金の返済による支出 / Repayment of Long-term Debt	(7)	(598)	(165)	(9)	(3)
株式の発行による収入 / Proceeds from Issuance of Shares	4,581	98	88	48	56
自己株式の取得による支出 / Purchase of Treasury Shares	—	(1,955)	(1,002)	—	(0)
自己株式の売却による収入 / Proceeds from Sales of Treasury Shares	—	876	—	—	—
非支配株主からの払込みによる収入 / Proceeds from share issuance to non-controlling shareholders	—	—	—	—	2,283
配当金の支払額 / Cash Dividends Paid	(641)	(890)	(880)	(872)	(875)
その他 / Other	(12)	—	(109)	(22)	71
現金及び現金同等物に係る換算差額 / Foreign Currency Translation Adjustments on Cash and Cash Equivalents	24	(44)	21	(0)	(9)
現金及び現金同等物の増減額 / Net Increase (Decrease) in Cash and Cash Equivalents	6,825	1,004	(2,479)	370	1,917
現金及び現金同等物の期首残高 / Cash and Cash Equivalents at Beginning of Year	4,782	11,608	12,613	10,133	10,504
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at End of Year	11,608	12,613	10,133	10,504	12,421

株式情報／Stock Information



株価推移／Stock Price Trend

会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
高値／High	986	849	776	729	849 ^{*1}
安値／Low	628	580	608	556	503 ^{*1}
終値／Closing Price	819	621	675	629	704 ^{*1}
出来高(株)／Annual Volume (shares)	116,342,500	79,834,000	35,325,100	19,787,500	19,911,500 ^{*1}

発行済株式数／Number of Shares Outstanding

会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
期末発行済株式数 ／Number of Shares Outstanding at Fiscal Year End	60,226,800	60,549,200	60,854,400	61,016,400	61,139,000 ^{*1}

1株当たり情報／Per Share Data

会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
1株当たり純資産／Net Assets per Share	281.48	311.13	312.28	328.78	362.50 ^{*1}
1株当たり当期純利益／Net Income (Loss) per Share	48.52	59.54	26.27	29.85	27.57 ^{*1}
1株当たり配当金／Cash Dividends per Share	14.0	16.0	16.0	16.0	16.0 ^{*1}

^{*1} 株式情報は以下の株式分割を考慮した数値を記載しています。／Stock information is based on the number of shares after the stock splits.

当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2015.

大株主（上位10名）／Major Shareholders

(2019年9月30日現在／As of September 30, 2019)

株主名／ Name of Shareholder	持株数 Shares	議決権比率 Controlling Share
前多 俊宏／Toshihiro Maeta	11,856,400	21.64%
株式会社ケイ・エム・シー／KMC, Inc.	10,096,000	18.42%
株式会社ブロードピーク／Broad Peak, Inc	7,242,000	13.22%
株式会社エムティーアイ／MTI Ltd.	6,333,134	-
株式会社光通信／HIKARI TSUSHIN, INC.	5,774,700	10.54%
日本トラスティ・サービス信託銀行株式会社(信託口)／Japan Trustee Services Bank, Ltd.(Trust account)	1,729,800	3.16%
株式会社メディopalホールディングス／MEDIPAL HOLDINGS CORPORATION	1,150,000	2.10%
日本マスタートラスト信託銀行株式会社(信託口)／The Master Trust Bank of Japan, Ltd.(Trust account)	841,900	1.54%
株式会社昭文社／Shobunsha Publications, Inc.	672,000	1.23%
株式会社デジマース／DIGIMERCE Inc.	606,000	1.11%

所有者別分布状況／

Composition of Shareholders by Category

	株式数 Shares	構成比 (%)
金融／Financial Institutions	4,448,900	7.28%
金融商品取引業者／Securities Companies	355,669	0.58%
その他法人／Other Corporations	26,343,615	43.09%
外国法人等／Foreign Corporations	5,884,779	9.63%
個人・その他／Individuals and Other	17,772,903	29.07%
自己名義株式／Treasury Stock	6,333,134	10.36%

株主還元指標／Shareholder Return Data

会計年度／Fiscal Year	2015/09	2016/09	2017/09	2018/09	2019/09
配当性向／ Payout Ratio	28.9	26.9	60.9	53.6	58.1
総還元性向／ Return to Shareholders Ratio	30.5	59.0	130.5	53.6	58.1

配当性向＝1株当たり配当金÷1株当たり当期純利益×100

Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

総還元性向＝(配当金総額＋自社株式取得総額)÷当期純利益×100

Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

会社概要／Corporate Profile

2019年9月30日現在／As of September 30, 2019

商号	株式会社エムティーアイ	Corporate Name	MTI Ltd.
住所	〒163-1435 東京都新宿区西新宿三丁目20番2号 東京オペラシティタワー35階 03-5333-6323	Head Office	35th Floor, Tokyo Opera City Tower 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1435, Japan +81-3-5333-6323
設立	1996年8月12日	Founded	August 12, 1996
従業員数(連結)	1,136 名	Number of Employees(Consolidated)	1,136
資本金	5,135 百万円	Paid in Capital	5,135 million
決算期	9月30日	Fiscal Year End	September 30
会社が発行する株式の総数	179,040,000 株	Number of Shares Authorized	179,040,000 shares
発行済株式総数	61,139,000 株	Number of Shares Outstanding	61,139,000 shares
株主数(自己株式含む)	3,715 名	Number of Shareholders	3,715
単元株式数	100 株	Stock Transaction Unit	100 share
上場市場	東京証券取引所(市場第一部)	Stock Listing	TOKYO STOCK EXCHANGE, FIRST SECTION
証券コード	9438	Stock Code	9438